

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

**FORM 10-Q**

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended March 31, 2017

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 0-16255

**JOHNSON OUTDOORS INC.**

(Exact name of Registrant as specified in its charter)

**Wisconsin**

(State or other jurisdiction of incorporation or organization)

**39-1536083**

(I.R.S. Employer Identification No.)

**555 Main Street, Racine, Wisconsin 53403**

(Address of principal executive offices)

**(262) 631-6600**

(Registrant's telephone number, including area code)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act (Check one): Large accelerated filer  Accelerated filer  Non-accelerated filer (do not check if a smaller reporting company)  Smaller reporting company  Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

As of April 28, 2017, 8,782,779 shares of Class A and 1,212,006 shares of Class B common stock of the Registrant were outstanding.

## PART I FINANCIAL INFORMATION

Item 1.	Financial Statements	
	<a href="#">Condensed Consolidated Statements of Operations – Three and six months ended March 31, 2017 and April 1, 2016</a>	1
	<a href="#">Condensed Consolidated Statements of Comprehensive Income (Loss) – Three and six months ended March 31, 2017 and April 1, 2016</a>	2
	<a href="#">Condensed Consolidated Balance Sheets – March 31, 2017, September 30, 2016 and April 1, 2016</a>	3
	<a href="#">Condensed Consolidated Statements of Cash Flows – Six months ended March 31, 2017 and April 1, 2016</a>	4
	<a href="#">Notes to Condensed Consolidated Financial Statements</a>	5
Item 2.	<a href="#">Management's Discussion and Analysis of Financial Condition and Results of Operations</a>	21
Item 3.	<a href="#">Quantitative and Qualitative Disclosures about Market Risk</a>	28
Item 4.	<a href="#">Controls and Procedures</a>	29

## PART II OTHER INFORMATION

Item 1.	<a href="#">Legal Proceedings</a>	30
Item 1A.	<a href="#">Risk Factors</a>	30
Item 6.	<a href="#">Exhibits</a>	30
	<a href="#">Signatures</a>	31
	<a href="#">Exhibit Index</a>	32

## JOHNSON OUTDOORS INC.

## CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(unaudited)

<i>(thousands, except per share data)</i>	Three Months Ended		Six Months Ended	
	March 31 2017	April 1 2016	March 31 2017	April 1 2016
Net sales	\$ 149,807	\$ 134,192	\$ 243,536	\$ 219,490
Cost of sales	84,894	79,197	142,058	131,196
Gross profit	64,913	54,995	101,478	88,294
Operating expenses:				
Marketing and selling	28,796	25,776	49,618	45,775
Administrative management, finance and information systems	11,001	9,891	21,562	20,045
Research and development	4,658	4,190	9,368	8,236
Total operating expenses	44,455	39,857	80,548	74,056
Operating profit	20,458	15,138	20,930	14,238
Interest income	(9)	(10)	(32)	(18)
Interest expense	124	297	610	487
Other (income) expense, net	(1,494)	182	(1,440)	(381)
Profit before income taxes	21,837	14,669	21,792	14,150
Income tax expense	7,878	5,348	3,777	5,363
Net income	\$ 13,959	\$ 9,321	\$ 18,015	\$ 8,787
Weighted average common shares - Basic:				
Class A	8,684	8,636	8,659	8,609
Class B	1,212	1,212	1,212	1,212
Participating securities	19	-	21	-
Weighted average common shares - Dilutive	9,915	9,848	9,892	9,821
Net income per common share - Basic:				
Class A	\$ 1.41	\$ 0.94	\$ 1.83	\$ 0.89
Class B	\$ 1.28	\$ 0.86	\$ 1.66	\$ 0.81
Net income per common share - Diluted:				
Class A	\$ 1.39	\$ 0.93	\$ 1.80	\$ 0.88
Class B	\$ 1.39	\$ 0.93	\$ 1.80	\$ 0.88
Dividends declared per common share:				
Class A	\$ 0.09	\$ 0.08	\$ 0.18	\$ 0.16
Class B	\$ 0.08	\$ 0.07	\$ 0.16	\$ 0.15

The accompanying notes are an integral part of the condensed consolidated financial statements.

## JOHNSON OUTDOORS INC.

## CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)

(unaudited)

<i>(thousands, except per share data)</i>	Three Months Ended		Six Months Ended	
	March 31 2017	April 1 2016	March 31 2017	April 1 2016
Comprehensive income:				
Net income	\$ 13,959	9,321	\$ 18,015	\$ 8,787
Other comprehensive income (loss):				
Foreign currency translation gain (loss)	874	3,048	(2,873)	1,271
Change in pension plans, net of tax of \$54, \$59, \$108 and \$118, respectively	87	97	175	193
Total other comprehensive income (loss)	961	3,145	(2,698)	1,464
Total comprehensive income	\$ 14,920	\$ 12,466	\$ 15,317	\$ 10,251

The accompanying notes are an integral part of the condensed consolidated financial statements.

**JOHNSON OUTDOORS INC.**
**CONDENSED CONSOLIDATED BALANCE SHEETS**

(unaudited)

<i>(thousands, except share data)</i>	March 31 2017	September 30 2016	April 1 2016
<b>ASSETS</b>			
Current assets:			
Cash and cash equivalents	\$ 29,360	\$ 87,294	\$ 50,938
Accounts receivable, net	122,386	41,522	102,786
Inventories	74,858	68,397	89,769
Other current assets	4,007	4,755	4,573
<b>Total current assets</b>	<b>230,611</b>	<b>201,968</b>	<b>248,066</b>
Property, plant and equipment, net of accumulated depreciation of \$128,519, \$123,921 and \$122,369, respectively	48,130	48,998	45,862
Deferred income taxes	22,583	19,063	16,389
Goodwill	11,182	11,196	16,672
Other intangible assets, net	13,950	14,462	14,435
Other assets	15,846	14,592	13,365
<b>Total assets</b>	<b>\$ 342,302</b>	<b>\$ 310,279</b>	<b>\$ 354,789</b>
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>			
Current liabilities:			
Current maturities of long-term debt	\$ -	\$ 381	\$ 373
Accounts payable	39,069	24,521	40,966
Accrued liabilities:			
Salaries, wages and benefits	13,883	17,396	12,162
Accrued warranty	5,543	4,326	4,735
Income taxes payable	4,952	1,691	7,618
Accrued discounts and returns	8,445	7,074	6,427
Other	14,883	12,265	13,847
<b>Total current liabilities</b>	<b>86,775</b>	<b>67,654</b>	<b>86,128</b>
Long-term debt, less current maturities	5,000	7,008	37,172
Deferred income taxes	1,178	1,216	1,266
Retirement benefits	12,409	12,699	9,901
Other liabilities	15,616	14,206	13,133
<b>Total liabilities</b>	<b>120,978</b>	<b>102,783</b>	<b>147,600</b>
Shareholders' equity:			
Common stock:			
Class A shares issued and outstanding:	442	441	441
March 31, 2017: 8,782,779			
September 30, 2016: 8,778,028			
April 1, 2016: 8,808,905			
Class B shares issued and outstanding:	61	61	61
March 31, 2016: 1,212,006			
September 30, 2016: 1,212,006			
April 1, 2016: 1,212,382			
Capital in excess of par value	71,721	71,127	70,084
Retained earnings	151,641	135,405	132,374
Accumulated other comprehensive (loss) income	(344)	2,354	5,101
Treasury stock at cost, shares of Class A common stock: 79,071, 64,323 and 33,599, respectively	(2,197)	(1,892)	(872)
<b>Total shareholders' equity</b>	<b>221,324</b>	<b>207,496</b>	<b>207,189</b>
<b>Total liabilities and shareholders' equity</b>	<b>\$ 342,302</b>	<b>\$ 310,279</b>	<b>\$ 354,789</b>

The accompanying notes are an integral part of the condensed consolidated financial statements.

## JOHNSON OUTDOORS INC.

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(unaudited)

(thousands)	Six Months Ended	
	March 31 2017	April 1 2016
<b>CASH USED FOR OPERATING ACTIVITIES</b>		
Net income	\$ 18,015	\$ 8,787
Adjustments to reconcile net income to net cash used for operating activities:		
Depreciation	5,683	5,220
Amortization of intangible assets	673	430
Amortization of deferred financing costs	217	61
Stock based compensation	954	947
Deferred income taxes	(3,862)	(302)
Change in operating assets and liabilities:		
Accounts receivable, net	(81,169)	(57,481)
Inventories, net	(7,028)	(9,080)
Accounts payable and accrued liabilities	19,883	16,146
Other current assets	647	377
Other non-current assets	44	23
Other long-term liabilities	(15)	(444)
Other, net	(252)	(179)
	(46,210)	(35,495)
<b>CASH USED FOR INVESTING ACTIVITIES</b>		
Payments for purchase of businesses	-	(5,250)
Capital expenditures	(5,194)	(5,608)
	(5,194)	(10,858)
<b>CASH (USED FOR) PROVIDED BY FINANCING ACTIVITIES</b>		
Net borrowings from revolving credit lines	5,000	30,000
Principal payments on term loans and other long-term debt	(7,374)	(180)
Common stock transactions	-	22
Dividends paid	(1,779)	(1,583)
Purchases of treasury stock	(663)	(476)
	(4,816)	27,783
Effect of foreign currency rate changes on cash	(1,714)	349
Decrease in cash and cash equivalents	(57,934)	(18,221)
<b>CASH AND CASH EQUIVALENTS</b>		
Beginning of period	87,294	69,159
End of period	\$ 29,360	\$ 50,938
Supplemental Disclosure:		
Cash paid for taxes	\$ 4,236	\$ 2,015
Cash paid for interest	386	402

The accompanying notes are an integral part of the condensed consolidated financial statements.

**JOHNSON OUTDOORS INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
(unaudited)**1 BASIS OF PRESENTATION**

The condensed consolidated financial statements included herein are unaudited. In the opinion of management, these statements contain all adjustments (consisting of only normal recurring items) necessary to present fairly the financial position of Johnson Outdoors Inc. and subsidiaries (collectively, the "Company") as of March 31, 2017 and April 1, 2016, and their results of operations for the three and six month periods then ended and cash flows for the six month periods then ended. These condensed consolidated financial statements should be read in conjunction with the consolidated financial statements and notes thereto included in the Company's Annual Report on Form 10-K for the fiscal year ended September 30, 2016 which was filed with the Securities and Exchange Commission on December 13, 2016.

Effective with the first fiscal quarter of 2017, the Company has renamed its business segments to better reflect the outdoor lifestyle focus of the Company's brands. The Company's segments are now referred to as Fishing (formerly Marine Electronics), Camping (formerly Outdoor Equipment), Watercraft Recreation (formerly Watercraft) and Diving (unchanged). There is no change in the composition of the Company's segments.

Due to seasonal variations and other factors, the results of operations for the three and six months ended March 31, 2017 are not necessarily indicative of the results to be expected for the Company's full 2017 fiscal year. See "Seasonality" in the Management's Discussion and Analysis of Financial Condition and Results of Operations included elsewhere herein for additional information.

All monetary amounts, other than share and per share amounts, are stated in thousands.

**2 ACCOUNTS RECEIVABLE**

Accounts receivable are stated net of allowances for doubtful accounts of \$1,885, \$2,182 and \$2,310 as of March 31, 2017, September 30, 2016 and April 1, 2016, respectively. The increase in net accounts receivable to \$122,386 as of March 31, 2017 from \$41,522 as of September 30, 2016 is attributable to the seasonal nature of the Company's business. The determination of the allowance for doubtful accounts is based on a combination of factors. In circumstances where specific collection concerns about a receivable exist, a reserve is established to value the affected account receivable at an amount the Company believes will be collected. For all other customers, the Company recognizes allowances for doubtful accounts based on historical experience of bad debts as a percent of accounts receivable outstanding for each business segment. Uncollectible accounts are written off against the allowance for doubtful accounts after collection efforts have been exhausted. The Company typically does not require collateral on its accounts receivable.

**3 EARNINGS PER SHARE ("EPS")**

Net income or loss per share of Class A common stock and Class B common stock is computed using the two-class method. Grants of restricted stock which receive non-forfeitable dividends are classified as participating securities and are required to be included as part of the basic weighted average share calculation under the two-class method.

## JOHNSON OUTDOORS INC.

Holders of Class A common stock are entitled to cash dividends equal to 110% of all dividends declared and paid on each share of Class B common stock. The Company grants shares of unvested restricted stock in the form of Class A shares, which carry the same distribution rights as the Class A common stock described above. As such, the undistributed earnings for each period are allocated to each class of common stock based on the proportionate share of the amount of cash dividends that each such class is entitled to receive.

### Basic EPS

Basic net income or loss per share is computed by dividing net income or loss allocated to Class A common stock and Class B common stock by the weighted-average number of shares of Class A common stock and Class B common stock outstanding, respectively. In periods with cumulative year to date net income and undistributed income, the undistributed income for each period is allocated to each class of common stock based on the proportionate share of the amount of cash dividends that each such class is entitled to receive. In periods where there is a cumulative year to date net loss or no undistributed income because distributions through dividends exceed net income, Class B shares are treated as anti-dilutive and, therefore, net losses are allocated equally on a per share basis among all participating securities.

For the three and six month periods ended March 31, 2017 and April 1, 2016, basic income per share for the Class A and Class B shares has been presented using the two class method and reflects the allocation of undistributed income described above.

### Diluted EPS

Diluted net income per share is computed by dividing allocated net income by the weighted-average number of common shares outstanding, adjusted for the effect of dilutive restricted stock units ("stock units" or "units") and non-vested restricted stock. Anti-dilutive stock units and non-vested stock are excluded from the calculation of diluted EPS. The computation of diluted net income per share of Class A common stock assumes that Class B common stock is converted into Class A common stock. Therefore, diluted net income per share is the same for both Class A and Class B common shares. In periods where the Company reports a net loss, the effect of anti-dilutive stock units is excluded and diluted loss per share is equal to basic loss per share for both classes.

For the three and six month periods ended March 31, 2017 and April 1, 2016, diluted net income per share reflects the effect of dilutive restricted stock units and assumes the conversion of Class B common stock into Class A common stock.

Non-vested stock that could potentially dilute earnings per share in the future which were not included in the fully diluted computation because they would have been anti-dilutive totaled 95,068 and 170,357 for the three months ended March 31, 2017 and April 1, 2016, respectively, and 119,059 and 178,435 for the six months ended March 31, 2017 and April 1, 2016, respectively. Restricted stock units that could potentially dilute earnings per share in the future which were not included in the fully diluted computation because they would have been anti-dilutive were 41,319 and 48,456 for the three month periods ended March 31, 2017 and April 1, 2016, respectively, and 39,910 and 48,456 for the six month periods ended March 31, 2017 and April 1, 2016, respectively.

## **4 STOCK-BASED COMPENSATION AND STOCK OWNERSHIP PLANS**

The Company's current stock ownership plans allow for issuance of stock options to acquire shares of Class A common stock by key executives and non-employee directors. Current plans also allow for issuance of shares of restricted stock, restricted stock units or stock appreciation rights in lieu of stock options.



**JOHNSON OUTDOORS INC.**

Under the Company's 2010 Long-Term Stock Incentive Plan and the 2012 Non-Employee Director Stock Ownership Plan (the only two plans where shares remain available for future equity incentive awards) there were a total of 612,570 shares of the Company's Class A common stock available for future grant to key executives and non-employee directors at March 31, 2017.

***Non-vested Stock***

All shares of non-vested stock awarded by the Company have been granted in the form of shares of Class A common stock at their fair market value on the date of grant and vest within two to five years after the grant date. The fair value at date of grant is based on the number of shares granted and the average of the Company's high and low Class A common stock price on the date of grant or, if the Company's Class A shares did not trade on the date of grant, the average of the Company's high and low Class A common stock price on the last preceding date on which the Company's Class A shares traded.

A summary of non-vested stock activity for the six months ended March 31, 2017 related to the Company's stock ownership plans is as follows:

	Shares	Weighted Average Grant Price
Non-vested stock at September 30, 2016	162,472	\$ 24.49
Non-vested stock grants	8,846	43.12
Restricted stock vested	(76,250)	20.54
Non-vested stock at March 31, 2017	95,068	27.68

Non-vested stock grantees may elect to reimburse the Company for withholding taxes due as a result of the vesting of shares by tendering a portion of the vested shares back to the Company. Shares tendered back to the Company were 17,832 and 19,973 during the six month periods ended March 31, 2017 and April 1, 2016, respectively.

Stock compensation expense, net of forfeitures, related to non-vested stock was \$220 and \$332 for the three month periods ended March 31, 2017 and April 1, 2016, respectively, and \$503 and \$680 for the six month periods ended March 31, 2017 and April 1, 2016, respectively. Unrecognized compensation cost related to non-vested stock as of March 31, 2017 was \$1,171, which amount will be amortized to expense through November 2020 or adjusted for changes in future estimated or actual forfeitures.

The fair value of restricted stock vested during the six month periods ended March 31, 2017 and April 1, 2016 was \$3,219 and \$2,349, respectively.

***Restricted Stock Units***

All restricted stock units (RSUs) awarded by the Company have been granted in the form of shares of Class A common stock at their fair market value on the date of grant and vest within one or three years after the grant date. The fair value at date of grant is based on the number of units granted and the average of the Company's high and low Class A common stock trading price on the date of grant or, if the Company's Class A shares did not trade on the date of grant, the average of the Company's high and low Class A common stock trading price on the last preceding date on which the Company's Class A shares traded.

**JOHNSON OUTDOORS INC.**

A summary of RSU activity for the six months ended March 31, 2017 follows:

	Number of RSUs	Weighted Average Grant Price
RSUs at September 30, 2016	46,411	\$ 23.62
RSUs granted	28,301	40.64
RSUs vested	(14,070)	22.39
RSUs at March 31, 2017	60,642	31.85

Stock compensation expense, net of forfeitures, related to restricted stock units was \$206 and \$427 for the three and six months ended March 31, 2017, respectively, and \$137 and \$267 for the three and six months ended April 1, 2016, respectively. Unrecognized compensation cost related to non-vested restricted stock units as of March 31, 2017 was \$1,375, which amount will be amortized to expense through September 2019 or adjusted for changes in future estimated or actual forfeiture.

**Employees' Stock Purchase Plan**

The Company's shareholders have adopted the Johnson Outdoors Inc. 2009 Employees' Stock Purchase Plan, which provides for the issuance of shares of Class A common stock at a purchase price of not less than 85% of the fair market value of such shares on the date of grant or at the end of the offering period, whichever is lower.

During the three and six month periods ended March 31, 2017 and April 1, 2016, the Company issued no shares of Class A common stock in connection with the Employees' Stock Purchase Plan. Stock compensation expense related to the plan was \$25 for the three and six month periods ended March 31, 2017 and \$0 for the three and six month periods ended April 1, 2016.

**5 PENSION PLANS**

The Company has non-contributory defined benefit pension plans covering certain of its U.S. employees. Retirement benefits are generally provided based on the employees' years of service and average earnings. Normal retirement age is 65, with provisions for earlier retirement.

The components of net periodic benefit cost related to Company sponsored defined benefit plans for the three and six month periods ended March 31, 2017 and April 1, 2016 were as follows:

	Three Months Ended		Six Months Ended	
	March 31 2017	April 1 2016	March 31 2017	April 1 2016
Components of net periodic benefit cost:				
Service cost	\$ -	\$ -	\$ -	\$ -
Interest on projected benefit obligation	284	277	568	554
Less estimated return on plan assets	274	299	548	598
Amortization of unrecognized losses	141	155	283	310
Net periodic benefit cost	\$ 151	\$ 133	\$ 303	\$ 266

## JOHNSON OUTDOORS INC.

## 6 INCOME TAXES

For the three and six months ended March 31, 2017 and April 1, 2016, the Company's earnings before income taxes, income tax expense and effective income tax rate were as follows:

<i>(thousands, except tax rate data)</i>	Three Months Ended		Six Months Ended	
	March 31 2017	April 1 2016	March 31 2017	April 1 2016
Profit before income taxes	\$ 21,837	\$ 14,669	\$ 21,792	\$ 14,150
Income tax expense	7,878	5,348	3,777	5,363
Effective income tax rate	36.1%	36.5%	17.3%	37.9%

The change in the Company's effective tax rate for the three months ended March 31, 2017 versus the prior year period was primarily due to the impact of variances in income for entities with a valuation allowance. Also, the Company recorded tax benefit of \$54 realized from the exercise of the Company's share-based payment arrangements during the three-month period ended March 31, 2017. See "Note 14 – New Accounting Pronouncements" in the notes to the Company's accompanying condensed consolidated financial statements for further discussion.

The change in the Company's effective tax rate for the six months ended March 31, 2017 versus the prior year period continues to be primarily due to the impact in the first quarter of a foreign tax credit net tax benefit of about \$4,200 generated by the repatriation of approximately \$22,000 from foreign jurisdictions into the U.S.

Adverse changes in profitability and financial outlook in both the U.S. and/or foreign jurisdictions or changes in the Company's geographic footprint may require changes in valuation allowances in order to reduce the Company's deferred tax assets. Such changes may drive fluctuations in the effective tax rate. The impact of the Company's operations in jurisdictions where a valuation allowance is assessed, primarily in the foreign locations, is removed from the overall effective tax rate methodology and recorded directly based on year to date results for the year for which no tax expense or benefit can be recognized. The tax jurisdictions that have a valuation allowance for the periods ended March 31, 2017 and April 1, 2016 were:

March 31 2017	April 1 2016
Australia	Australia
Austria	France
France	Italy
Indonesia	Japan
Italy	Netherlands
Japan	New Zealand
Netherlands	Spain
New Zealand	Switzerland
Spain	
Switzerland	

The Company regularly assesses the adequacy of its provisions for income tax contingencies in accordance with the applicable authoritative guidance on accounting for income taxes. As a result, the Company may adjust the reserves for unrecognized tax benefits due to the impact of changes in its assumptions or as a result of new facts and developments, such as changes to interpretations of relevant tax law, assessments from taxing authorities, settlements with taxing authorities and lapses of statutes of limitation. The Company's 2017 fiscal year tax expense is anticipated to include approximately \$500 related to uncertain income tax positions.

**JOHNSON OUTDOORS INC.**

In accordance with its accounting policy, the Company recognizes accrued interest and penalties related to unrecognized benefits as a component of income tax expense. The Company is projecting accrued interest of \$250 related to uncertain income tax positions for the fiscal year ending September 29, 2017.

The Company files income tax returns, including returns for its subsidiaries, with federal, state, local and foreign taxing jurisdictions. The Company is currently undergoing income tax examinations in Italy, France, Germany and Indonesia. As of the date of this report, the following tax years remain open to examination by the respective tax jurisdictions:

Jurisdiction	Fiscal Years
United States	2013-2016
Canada	2012-2016
France	2012-2016
Germany	2009-2016
Italy	2011-2016
Japan	2016
Switzerland	2006-2016

**7 INVENTORIES**

Inventories at the end of the respective periods consisted of the following:

	March 31 2017	September 30 2016	April 1 2016
Raw materials	\$ 32,183	\$ 26,379	\$ 33,028
Work in process	161	34	155
Finished goods	42,514	41,984	56,586
	\$ 74,858	\$ 68,397	\$ 89,769

**8 GOODWILL**

The changes in goodwill during the six months ended March 31, 2017 and April 1, 2016 were as follows:

	March 31 2017	April 1 2016
Balance at beginning of period	\$ 11,196	\$ 14,292
Acquisitions	-	2,338
Amount attributable to movements in foreign currency rates	(14)	42
Balance at end of period	\$ 11,182	\$ 16,672

The Company evaluates the carrying value of goodwill on an annual basis or more frequently when events and circumstances warrant such an evaluation. See Note 17 below for a discussion of Company acquisitions and their impact on increasing the Company's goodwill balance during the periods presented herein.

JOHNSON OUTDOORS INC.

9 WARRANTIES

The Company provides warranties on certain of its products as they are sold. The following table summarizes the Company's warranty activity for the six months ended March 31, 2017 and April 1, 2016.

	March 31 2017	April 1 2016
Balance at beginning of period	\$ 4,326	\$ 4,301
Expense accruals for warranties issued during the period	3,173	2,337
Less current period warranty claims paid	1,956	1,903
Balance at end of period	\$ 5,543	\$ 4,735

10 CONTINGENCIES

The Company is subject to various legal actions and proceedings in the normal course of business, including those related to commercial disputes, product liability, intellectual property and regulatory matters. The Company is insured against loss for certain of these matters. Although litigation is subject to many uncertainties and the ultimate exposure with respect to these matters cannot be ascertained, management does not believe the final outcome of any pending litigation will have a material adverse effect on the financial condition, results of operations, liquidity or cash flows of the Company.

11 INDEBTEDNESS

Debt was comprised of the following at March 31, 2017, September 30, 2016, and April 1, 2016:

	March 31 2017	September 30 2016	April 1 2016
Term loans	\$ -	\$ 7,098	\$ 7,251
Revolvers	5,000	-	30,000
Other	-	291	294
Total debt	5,000	7,389	37,545
Less current portion of long term debt	-	381	373
Less short term debt	-	-	-
Total long-term debt	\$ 5,000	\$ 7,008	\$ 37,172

**Term Loans**

On October 24, 2016 the Company repaid its outstanding term loans with Ridgestone Bank totaling \$7,068. The early repayment of these loans resulted in payment of a 3% pre-payment penalty. The Company's term loans had a maturity date of September 29, 2029. The interest rate in effect on the term loans was 5.50% at the date of repayment.

**Revolvers**

On September 16, 2013, the Company and certain of its subsidiaries entered into a credit facility with PNC Bank National Association and certain other lenders. This credit facility consists of a Revolving Credit Agreement dated September 16, 2013 among the Company, certain of the Company's subsidiaries, PNC Bank National Association, as lender and as administrative agent, and the other lenders named therein (the "Revolving Credit Agreement" or "Revolver"). The Revolver has an expiration date of September 16, 2018 and provides for borrowing of up to an aggregate principal amount not to exceed \$90,000 with an accordion feature that gives the Company the option to increase the maximum seasonal financing availability subject to the conditions of the Revolving Credit Agreement and subject to the approval of the lenders. The Revolver imposes a seasonal borrowing limit such that borrowings may not exceed \$60,000 from the period June 30<sup>th</sup> through October 31<sup>st</sup> of each year under the agreement.

**JOHNSON OUTDOORS INC.**

The interest rate on the Revolver is based on LIBOR plus an applicable margin which margin resets each quarter. The applicable margin ranges from 1.25% to 2.00% and is dependent on the Company's leverage ratio for the trailing twelve month period. The interest rate on the Revolver at March 31, 2017 and April 1, 2016 was approximately 2.2% and 1.7%, respectively.

The Revolver is secured with a first priority lien on working capital assets and certain patents and trademarks of the Company and its subsidiaries and on land, buildings, machinery and equipment of the Company's domestic subsidiaries. Under the terms of the Revolver, the Company is required to comply with certain financial and non-financial covenants. The Revolving Credit Agreement limits asset or stock acquisitions to no more than \$20,000 in the event that the Company's consolidated leverage ratio is greater than 2.5 times. No limits are imposed if the Company's consolidated leverage ratio is less than 2.5 times and the remaining borrowing availability under the Revolver is greater than \$10,000 at the time of the acquisition. The Revolving Credit Agreement limits the amount of restricted payments (primarily dividends and repurchases of common stock) made during each fiscal year. The Company may declare and pay dividends in accordance with historical practices, but in no event may the aggregate amount of all dividends or repurchases of common stock exceed \$10,000 in any fiscal year. The Revolving Credit Agreement restricts the Company's ability to incur additional debt and includes maximum leverage ratio and minimum interest coverage ratio covenants.

**Other Borrowings**

The Company had no unsecured revolving credit facilities as of March 31, 2017 or April 1, 2016. The Company utilizes letters of credit primarily as security for the payment of future claims under its workers' compensation insurance, which totaled approximately \$392 and \$680 at March 31, 2017 and April 1, 2016, respectively.

Aggregate scheduled maturities of long-term debt as of March 31, 2017, for the remainder of fiscal 2017 and subsequent fiscal years, were as follows:

Fiscal Year	
2017	\$ -
2018	5,000
2019	-
2020	-
2021	-
Thereafter	-
<b>Total</b>	<b>\$ 5,000</b>

Balances carried on the Revolver not in excess of the seasonal borrowing limit may be repaid at the Company's discretion at any time through the maturity date.

Based on the borrowing rates currently available to the Company for debt with similar terms and maturities, the fair value of the Company's long-term debt as of March 31, 2017 and April 1, 2016 approximated its carrying value.

**JOHNSON OUTDOORS INC.****12 DERIVATIVE INSTRUMENTS AND HEDGING ACTIVITIES**

The following disclosures describe the Company's objectives in using derivative instruments, the business purpose or context for using derivative instruments, and how the Company believes the use of derivative instruments helps achieve the stated objectives. In addition, the following disclosures describe the effects of the Company's use of derivative instruments and hedging activities on its financial statements.

***Foreign Exchange Risk***

The Company has significant foreign operations, for which the functional currencies are denominated primarily in euros, Swiss francs, Japanese yen, Hong Kong dollars and Canadian dollars. As the values of the currencies of the foreign countries in which the Company has operations increase or decrease relative to the U.S. dollar, the sales, expenses, profits, losses, assets and liabilities of the Company's foreign operations, as reported in the Company's consolidated financial statements, increase or decrease, accordingly. Approximately 15% of the Company's revenues for the six month period ended March 31, 2017 were denominated in currencies other than the U.S. dollar. Approximately 6% were denominated in euros, approximately 6% were denominated in Canadian dollars and approximately 2% were denominated in Hong Kong dollars, with the remaining revenues denominated in various other foreign currencies. Changes in foreign currency exchange rates can cause the Company to experience unexpected financial losses or cash flow needs.

The Company may mitigate a portion of the fluctuations in certain foreign currencies through the use of foreign currency forward contracts. Foreign currency forward contracts enable the Company to lock in the foreign currency exchange rate to be paid or received for a fixed amount of currency at a specified date in the future. The Company may use such foreign currency forward contracts to mitigate the risk associated with changes in foreign currency exchange rates on financial instruments and known commitments, including commitments for inventory purchases, denominated in foreign currencies. As of March 31, 2017 and April 1, 2016, the Company held no foreign currency forward contracts.

**13 FAIR VALUE MEASUREMENTS**

Fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. Valuation techniques used to measure fair value must maximize the use of observable inputs and minimize the use of unobservable inputs. A fair value hierarchy has been established based on three levels of inputs, of which the first two are considered observable and the last unobservable.

- Level 1 - Quoted prices in active markets for identical assets or liabilities. These are typically obtained from real-time quotes for transactions in active exchange markets involving identical assets or liabilities.
- Level 2 - Inputs, other than quoted prices included within Level 1, which are observable for the asset or liability, either directly or indirectly. These are typically obtained from readily-available pricing sources for comparable instruments.
- Level 3 - Unobservable inputs, where there is little or no market activity for the asset or liability. These inputs reflect the reporting entity's own assumptions of the data that market participants would use in pricing the asset or liability, based on the best information available in the circumstances.

The carrying amounts of cash, cash equivalents, accounts receivable, and accounts payable approximated their fair values at March 31, 2017, September 30, 2016 and April 1, 2016 due to the short term maturities of these instruments. When indicators of impairment are present, the Company may be required to value certain long-lived assets such as property, plant, and equipment, and other intangibles at their fair value.

## JOHNSON OUTDOORS INC.

Valuation Techniques*Rabbi Trust Assets*

Rabbi trust assets are classified as trading securities and are comprised of marketable debt and equity securities that are marked to fair value based on unadjusted quoted prices in active markets. The rabbi trust assets are used to fund amounts the Company owes to certain officers and other employees under the Company's non-qualified deferred compensation plan. The mark to market adjustments are recorded in "Other expense (income), net" in the accompanying Condensed Consolidated Statements of Operations.

*Goodwill and Other Intangible Assets*

In assessing the recoverability of the Company's goodwill and other indefinite lived intangible assets, the Company estimates the future discounted cash flows of the businesses to which such goodwill and intangibles relate. When estimated future discounted cash flows are less than the carrying value of the net assets and related goodwill, an impairment test is performed to measure and recognize the amount of the impairment loss, if any. In determining estimated future cash flows, the Company makes assumptions regarding anticipated financial position, future earnings, and other factors to determine the fair value of the respective assets. This calculation is highly sensitive to changes in key assumptions and could result in a future impairment charge. The Company will continue to evaluate whether circumstances and events have changed to the extent that they require the Company to conduct an interim test of goodwill. In particular, if the Company's business units do not achieve short term revenue and gross margin goals, an interim impairment test may be triggered which could result in a goodwill impairment charge in future periods.

The following table summarizes the Company's financial assets measured at fair value as of March 31, 2017:

	Level 1	Level 2	Level 3	Total
Assets:				
Rabbi trust assets	\$ 14,158	\$ -	\$ -	\$ 14,158

The following table summarizes the Company's financial assets measured at fair value as of September 30, 2016:

	Level 1	Level 2	Level 3	Total
Assets:				
Rabbi trust assets	\$ 12,637	\$ -	\$ -	\$ 12,637

The following table summarizes the Company's financial assets measured at fair value as of April 1, 2016:

	Level 1	Level 2	Level 3	Total
Assets:				
Rabbi trust assets	\$ 11,536	\$ -	\$ -	\$ 11,536

The effect of changes in the fair value of financial instruments on the Condensed Consolidated Statements of Operations for the three months ended March 31, 2017 and April 1, 2016 was:

	Location of (income) loss recognized in Statement of Operations	Three Months Ended	
		March 31 2017	April 1 2016
Rabbi trust assets	Other (income) expense, net	\$ (753)	\$ (9)



**JOHNSON OUTDOORS INC.**

The effect of changes in the fair value of financial instruments on the Condensed Consolidated Statements of Operations for the six month periods ended March 31, 2017 and April 1, 2016 was:

	Location of (income) loss recognized in Statement of Operations	Six Months Ended	
		March 31 2017	April 1 2016
Rabbi trust assets	Other (income) expense, net	\$ (551)	\$ 54

There were no assets or liabilities measured at fair value on a non-recurring basis in periods subsequent to their initial recognition for either of the three or six month periods ended March 31, 2017 or April 1, 2016.

**14 NEW ACCOUNTING PRONOUNCEMENTS**

In May 2014, the Financial Accounting Standards Board (“FASB”) issued Accounting Standards Update (“ASU”) 2014-09, *Revenue from Contracts with Customers*, which supersedes existing revenue recognition requirements and provides a new comprehensive revenue recognition model. The underlying principle of the new standard requires entities to recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects what it expects to receive in exchange for those goods or services. The Company intends to adopt this ASU during the first quarter of fiscal 2018 and is currently evaluating the impact that this standard will have on the consolidated financial statements.

In February 2016, the FASB issued ASU 2016-02, *Leases (Topic 842)*. The amendments in this update will increase the transparency and comparability among organizations by recognizing lease assets and lease liabilities on the balance sheet and disclosing key information about leasing arrangements. This amendment is effective for fiscal years beginning after December 15, 2018, including interim periods within those fiscal years. Early adoption is permitted. The Company is evaluating the effect of this standard on its consolidated financial statements.

In March 2016, the FASB issued ASU 2016-09, *Improvements to Employee Share-Based Payment Accounting*. The ASU includes multiple provisions intended to simplify various aspects of the accounting for share-based payments. Excess tax benefits for share-based payments will be recorded as a reduction of income taxes and reflected in operating cash flows upon the adoption of this ASU. Excess tax benefits are recorded in equity and as financing activity under the current rules. The guidance will be effective for annual reporting periods beginning after December 15, 2016 and interim periods within those fiscal years with early adoption permitted. The Company elected to adopt this accounting standard on a prospective basis at the beginning of the first quarter of fiscal 2017. See “Note 6 – Income Taxes” in the notes to the Company’s accompanying condensed consolidated financial statements for further details concerning the adoption of this standard.

In March 2017, the FASB issued ASU 2017-07, *Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postretirement Benefit Cost*. The ASU includes, among other provisions, one that will require presentation of the service cost component of net benefit cost in the same line item(s) as other compensation costs arising from services rendered by the pertinent employees during the period. The other components of net benefit cost are required to be presented in the income statement separately from the service cost component and outside of a subtotal of income from operations. This amendment is effective for annual periods beginning after December 15, 2017 and the interim periods within those annual periods. The Company is evaluating the effect of this standard on its consolidated financial statements.

## JOHNSON OUTDOORS INC.

## 15 SEGMENTS OF BUSINESS

Effective with the first fiscal quarter of 2017, the Company has renamed its business segments to better reflect the outdoor lifestyle focus of the Company's brands. The Company's segments are now referred to as Fishing (formerly Marine Electronics), Camping (formerly Outdoor Equipment), Watercraft Recreation (formerly Watercraft) and Diving (unchanged). There is no change in the composition of the Company's segments.

The Company conducts its worldwide operations through separate business segments, each of which represents major product lines. Operations are conducted in the United States and various foreign countries, primarily in Europe, Canada and the Pacific Basin. During the six month period ended March 31, 2017 there was no single customer that represented more than 10% of the Company's total net sales. The Company had net sales to one customer of its Fishing, Camping and Watercraft Recreation segments during the six months ended April 1, 2016 that represented approximately \$22,500 of its consolidated revenues.

Net sales and operating profit include both sales to customers, as reported in the Company's accompanying Condensed Consolidated Statements of Operations, and interunit transfers, which are priced to recover cost plus an appropriate profit margin. Total assets represent assets that are used in the Company's operations in each business segment at the end of the periods presented.

A summary of the Company's operations by business segment is presented below:

	Three Months Ended		Six Months Ended		September 30 2016
	March 31 2017	April 1 2016	March 31 2017	April 1 2016	
Net sales:					
Fishing (f.k.a Marine Electronics):					
Unaffiliated customers	\$ 105,329	\$ 90,865	\$ 172,379	\$ 149,423	
Interunit transfers	95	128	116	170	
Camping (f.k.a. Outdoor Equipment):					
Unaffiliated customers	11,370	11,609	17,098	17,915	
Interunit transfers	5	7	12	15	
Watercraft Recreation (f.k.a Watercraft):					
Unaffiliated customers	15,070	14,730	21,278	21,103	
Interunit transfers	17	21	26	26	
Diving					
Unaffiliated customers	17,894	16,836	32,597	30,845	
Interunit transfers	132	224	322	507	
Other / Corporate	144	152	184	204	
Eliminations	(249)	(380)	(476)	(718)	
<b>Total</b>	<b>\$ 149,807</b>	<b>\$ 134,192</b>	<b>\$ 243,536</b>	<b>\$ 219,490</b>	
Operating profit (loss):					
Fishing	\$ 22,838	\$ 17,283	\$ 30,031	\$ 22,978	
Camping	1,011	999	239	797	
Watercraft Recreation	847	831	49	296	
Diving	311	(704)	(750)	(2,578)	
Other / Corporate	(4,549)	(3,271)	(8,639)	(7,255)	
	<b>\$ 20,458</b>	<b>\$ 15,138</b>	<b>\$ 20,930</b>	<b>\$ 14,238</b>	
Total assets (end of period):					
Fishing			\$ 186,108	\$ 168,007	\$ 118,357
Camping			25,508	34,261	28,249
Watercraft Recreation			31,946	33,329	19,693
Diving			51,920	67,267	77,195
Other / Corporate			46,820	51,925	66,785
			<b>\$ 342,302</b>	<b>\$ 354,789</b>	<b>\$ 310,279</b>

## JOHNSON OUTDOORS INC.

**16 ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)**

The changes in Accumulated Other Comprehensive Income (AOCI) by component, net of tax, for the three months ended March 31, 2017 were as follows:

	Foreign Currency Translation Adjustment	Unamortized Loss on Defined Benefit Pension Plans	Accumulated Other Comprehensive Income (Loss)
Balance at December 30, 2016	\$ 6,778	\$ (8,083)	\$ (1,305)
Other comprehensive income before reclassifications	874	-	874
Amounts reclassified from accumulated other comprehensive income	-	141	141
Tax effects	-	(54)	(54)
Balance at March 31, 2017	\$ 7,652	\$ (7,996)	\$ (344)

The changes in Accumulated Other Comprehensive Income ("AOCI") by component, net of tax, for the six months ended March 31, 2017 were as follows:

	Foreign Currency Translation Adjustment	Unamortized Loss on Defined Benefit Pension Plans	Accumulated Other Comprehensive Income (Loss)
Balance at September 30, 2016	\$ 10,525	\$ (8,171)	\$ 2,354
Other comprehensive loss before reclassifications	(2,873)	-	(2,873)
Amounts reclassified from accumulated other comprehensive income	-	283	283
Tax effects	-	(108)	(108)
Balance at March 31, 2017	\$ 7,652	\$ (7,996)	\$ (344)

**JOHNSON OUTDOORS INC.**

The changes in AOCI by component, net of tax, for the three months ended April 1, 2016 were as follows:

	Foreign Currency Translation Adjustment	Unamortized Loss on Defined Benefit Pension Plans	Accumulated Other Comprehensive Income (Loss)
Balance at January 1, 2016	\$ 8,476	\$ (6,520)	\$ 1,956
Other comprehensive loss before reclassifications	3,048	-	3,048
Amounts reclassified from accumulated other comprehensive income	-	156	156
Tax effects	-	(59)	(59)
Balance at April 1, 2016	\$ 11,524	\$ (6,423)	\$ 5,101

The changes in AOCI by component, net of tax, for the six months ended April 1, 2016 were as follows:

	Foreign Currency Translation Adjustment	Unamortized Loss on Defined Benefit Pension Plans	Accumulated Other Comprehensive Income (Loss)
Balance at October 2, 2015	\$ 10,253	\$ (6,616)	\$ 3,637
Other comprehensive loss before reclassifications	1,271	-	1,271
Amounts reclassified from accumulated other comprehensive income	-	311	311
Tax effects	-	(118)	(118)
Balance at April 1, 2016	\$ 11,524	\$ (6,423)	\$ 5,101

The reclassifications out of AOCI for the three months ended March 31, 2017 were as follows:

	Statement of Operations Presentation	
Unamortized loss on defined benefit pension plans:		
Amortization of loss	\$ 141	Cost of sales / Operating expense
Tax effects	(54)	Income tax expense
Total reclassifications for the period	\$ 87	

The reclassifications out of AOCI for the three months ended April 1, 2016 were as follows:

	Statement of Operations Presentation	
Unamortized loss on defined benefit pension plans:		
Amortization of loss	\$ 156	Cost of sales / Operating expense
Tax effects	(59)	Income tax expense
Total reclassifications for the period	\$ 97	

The reclassifications out of AOCI for the six months ended March 31, 2017 were as follows:

	Statement of Operations Presentation	
Unamortized loss on defined benefit pension plans:		
Amortization of loss	\$ 283	Cost of sales / Operating expense
Tax effects	(108)	Income tax expense
Total reclassifications for the period	\$ 175	

**JOHNSON OUTDOORS INC.**

The reclassifications out of AOCI for the six months ended April 1, 2016 were as follows:

	Statement of Operations Presentation	
Unamortized loss on defined benefit pension plans:		
Amortization of loss	\$	311 Cost of sales / Operating expense
Tax effects		(118) Income tax expense
<b>Total reclassifications for the period</b>	<b>\$</b>	<b>193</b>

**17. ACQUISITIONS*****Acquisition of SeaBear***

On October 27, 2015, the Company acquired all of the outstanding common stock of SeaBear GmbH (“SeaBear”) and related assets in a purchase transaction with SeaBear’s sole shareholder (the “Seller”). SeaBear, founded and based in Graz, Austria, specializes in the development of underwater instrumentation through unique application of existing, new and emerging technologies.

The Company believed that sales of SeaBear’s innovative diving technology could be expanded through the Company’s global marketing and distribution networks. The SeaBear acquisition is included in the Company’s Diving segment. Goodwill of \$2,219, which represents the excess of the purchase price over the net tangible and intangible assets acquired, is not deductible for tax purposes.

During the quarter ended July 1, 2016, the Company re-evaluated its projections for its Diving reporting unit as a result of deteriorating business conditions. As a result, the Company performed an impairment test on the goodwill of the Diving reporting unit, including the goodwill acquired in the SeaBear acquisition, and determined an impairment charge of \$6,197 was required thereby reducing the carrying value of goodwill reported in the Diving segment (including the portion attributable to the SeaBear acquisition) to \$0.

***Acquisition of Northport***

On April 4, 2016, the Company acquired substantially all of the assets of Northport Systems, Inc. (“Northport”) in a purchase transaction with Northport and its owners (collectively, the “Seller”). Northport, based in Toronto, Canada, specializes in the development and application of unique digital cartography technologies and web, e-commerce and data solutions for fishing and marine markets.

The acquisition cost for the Northport assets was funded with existing cash and credit facilities. Approximately \$500 of the purchase price was paid into a segregated escrow account which was set aside to fund potential indemnity claims that may be made by the Company against the Seller in connection with the inaccuracy of certain representations and warranties made by the Seller or related to the breach or nonperformance of certain other actions, agreements or conditions related to the acquisition, for a period of 24 months from the acquisition date. The Company cannot estimate the probability or likelihood of bringing such an indemnity claim against the Seller or any related costs at this time. The remaining escrow balance, if any, net of any indemnity claim then pending, will be released to the Seller once the 24 month period has lapsed. Approximately \$250 of the purchase price was in the form of contingent consideration which requires the Seller to meet certain conditions prior to the release of such funds.

The Company believes that Northport will bring new cartography capabilities, which can broaden the Company’s innovation horizon and accelerate speed-to-market of new products in this segment. The Northport acquisition is included in the Company’s Fishing segment. Goodwill of \$827, which represents the excess of the purchase price over the net tangible and intangible assets acquired, is deductible for tax purposes. The goodwill resulting from this acquisition reflects the strong cash flow expected from the acquisition due primarily to expected expanded distribution and growth of Humminbird marine electronics and cartography.

## JOHNSON OUTDOORS INC.

**Purchase Price Allocation**

Pro forma results of operations for these acquisitions have not been presented because they are not material to the Company's combined and consolidated results of operations, either individually or in the aggregate.

The following table presents the aggregate purchase price allocation for the Company's acquisitions described above:

Recognized amounts of identifiable assets acquired and liabilities assumed	
Accounts receivable	\$ 66
Inventories	197
Other current assets	40
Property, plant and equipment	27
Identifiable intangible assets	6,706
Less, accounts payable and accruals	350
Less, long term liabilities	580
Total identifiable net assets	6,106
Goodwill	3,046
Net assets acquired	\$ 9,152

The values assigned in the acquisitions described above to finite lived intangible assets were as follows:

Description	Amount	Useful Life (yrs)
Developed technologies	\$ 6,131	7.6
Non-compete agreements	575	5

Developed technologies were valued using the discounted cash flow method. Under this method, the after-tax direct cash flows expected to be generated by the technologies were discounted over their remaining useful lives, net of contributions of other assets to those cash flows. The discount rates used were commensurate with the inherent risks associated with each type of asset and the level and timing of cash flows appropriately reflect market participant assumptions. We valued base product technology that generates cash flows from sales of the existing products using the income approach, specifically the multi-period excess earnings method which calculates the value based on the risk-adjusted present value of the cash flows specific to the products, allowing for a reasonable return.

Non-compete agreements were valued using the comparative income differential method based on the estimated negative impact that could occur in the absence of the restrictions enforced by the agreements.

The weighted average useful life at the dates of acquisition of total amortizable intangible assets acquired was approximately 7.5 years.

Transaction costs of \$301 were recognized during the three months ended January 1, 2016.

**JOHNSON OUTDOORS INC.****Item 2 Management's Discussion and Analysis of Financial Condition and Results of Operations**

This Management's Discussion and Analysis of Financial Condition and Results of Operations ("MD&A") includes comments and analysis relating to the results of operations and financial condition of Johnson Outdoors Inc. and its subsidiaries (collectively, the "Company") as of and for the three and six month periods ended March 31, 2017 and January 1, 2016. All monetary amounts, other than share and per share amounts, are stated in thousands.

Our MD&A is presented in the following sections:

- Forward Looking Statements
- Trademarks
- Overview
- Results of Operations
- Liquidity and Financial Condition
- Contractual Obligations and Off Balance Sheet Arrangements
- Critical Accounting Policies and Estimates

This discussion should be read in conjunction with the Condensed Consolidated Financial Statements and related notes that immediately precede this section, as well as the Company's Annual Report on Form 10-K for the fiscal year ended September 30, 2016 which was filed with the Securities and Exchange Commission on December 13, 2016.

Effective with the first fiscal quarter of 2017, the Company has renamed its business segments to better reflect the outdoor lifestyle focus of the Company's brands. The Company's segments are now referred to as Fishing (formerly Marine Electronics), Camping (formerly Outdoor Equipment), Watercraft Recreation (formerly Watercraft) and Diving (unchanged). There is no change in the composition of the Company's segments.

**Forward Looking Statements**

Certain matters discussed in this Form 10-Q are "forward-looking statements," and the Company intends these forward-looking statements to be covered by the safe harbor provisions for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995 and is including this statement for purposes of those safe harbor provisions. These forward-looking statements can generally be identified as such because they include phrases such as the Company "expects," "believes," "anticipates," "intends" or other words of similar meaning. Similarly, statements that describe the Company's future plans, objectives or goals are also forward-looking statements. Such forward-looking statements are subject to certain risks and uncertainties which could cause actual results or outcomes to differ materially from those currently anticipated.

Factors that could affect actual results or outcomes include the matters described under the caption "Risk Factors" in Item 1A of the Company's Form 10-K which was filed with the Securities and Exchange Commission on December 13, 2016 and the following: changes in economic conditions, consumer confidence levels and discretionary spending patterns in key markets; the Company's success in implementing its strategic plan, including its targeted sales growth platforms, innovation focus and its increasing digital presence; litigation costs related to actions of and disputes with third parties, including competitors, and matters related to the Company's intellectual property rights; the Company's continued success in its working capital management and cost-structure reductions; the Company's ongoing success in meeting financial covenants in its credit arrangements with its lenders; the Company's success in integrating strategic acquisitions; the risk of future writedowns of goodwill or other long-lived assets; the ability of the Company's customers to meet payment obligations; movements in foreign currencies, interest rates or commodity costs; fluctuations in the prices of raw materials or the availability of raw materials or components used by the Company; any disruptions in the Company's supply chain as a result of material fluctuations in the Company's order volumes and requirements for raw materials and other components necessary to manufacture and produce the Company's products; the success of the Company's suppliers and customers; the ability of the Company to deploy its capital successfully; unanticipated outcomes related to outsourcing certain manufacturing processes; unanticipated outcomes related to litigation matters; and adverse weather conditions. Shareholders, potential investors and other readers are urged to consider these factors in evaluating the forward-looking statements and are cautioned not to place undue reliance on such forward-looking statements. The forward-looking statements included herein are only made as of the date of this filing. The Company assumes no obligation, and disclaims any obligation, to update such forward-looking statements to reflect subsequent events or circumstances.

**JOHNSON OUTDOORS INC.****Trademarks**

We have registered the following trademarks, which may be used in this report: Minn Kota®, Cannon®, Humminbird®, Silva®, Eureka!®, Jetboil®, Old Town®, Ocean Kayak®, Necky®, Extrasport®, Carlisle®, and SCUBAPRO®.

**Overview**

The Company is a leading global manufacturer and marketer of branded seasonal outdoor recreation products used primarily for fishing, diving, watercraft recreation and camping. The Company's portfolio of well-known consumer brands has attained leading market positions due to continuous innovation, marketing excellence, product performance and quality. The Company's values and culture support innovation in all areas, promoting and leveraging best practices and synergies within and across its subsidiaries to advance the Company's strategic vision set by executive management and approved by the Company's Board of Directors. The Company is controlled by Helen P. Johnson-Leipold, the Company's Chairman and Chief Executive Officer, members of her family and related entities.

***Highlights***

Net sales of \$149,807 for the second quarter of fiscal 2017 increased by 12% from the same period in the prior year due primarily to an exceptionally strong quarter for new product sales in the Fishing business. Operating income for the quarter also compared favorably increasing by \$5,320 over the prior year second quarter primarily as a result of the greater sales volumes in the current year quarter.

***Seasonality***

The Company's business is seasonal in nature. The second fiscal quarter falls within the Company's primary selling season for its warm-weather outdoor recreation products. The table below sets forth a historical view of the Company's seasonality during the last three fiscal years.

Quarter Ended	Fiscal Year					
	2016		2015		2014	
	Net Sales	Operating Profit	Net Sales	Operating Profit	Net Sales	Operating Profit
December	20%	-4%	16%	-41%	19%	-17%
March	31%	66%	31%	43%	29%	69%
June	32%	59%	33%	92%	32%	56%
September	17%	-21%	20%	6%	20%	-8%
	100%	100%	100%	100%	100%	100%



## JOHNSON OUTDOORS INC.

**Results of Operations**

The Company's net sales and operating profit (loss) by business segment for the periods shown below were as follows:

	Three Months Ended		Six Months Ended	
	March 31 2017	April 1 2016	March 31 2017	April 1 2016
<b>Net sales:</b>				
Fishing (f.k.a Marine Electronics)	\$ 105,424	\$ 90,993	\$ 172,495	\$ 149,593
Camping (f.k.a Outdoor Equipment)	11,375	11,616	17,110	17,930
Watercraft Recreation (f.k.a Watercraft)	15,087	14,751	21,304	21,129
Diving	18,026	17,060	32,919	31,352
Other / Eliminations	(105)	(228)	(292)	(514)
<b>Total</b>	<b>\$ 149,807</b>	<b>\$ 134,192</b>	<b>\$ 243,536</b>	<b>\$ 219,490</b>
<b>Operating profit (loss):</b>				
Fishing	\$ 22,838	\$ 17,283	\$ 30,031	\$ 22,978
Camping	1,011	999	239	797
Watercraft Recreation	847	831	49	296
Diving	311	(704)	(750)	(2,578)
Other / Eliminations	(4,549)	(3,271)	(8,639)	(7,255)
<b>Total</b>	<b>\$ 20,458</b>	<b>\$ 15,138</b>	<b>\$ 20,930</b>	<b>\$ 14,238</b>

See "Note 15 – Segments of Business" of the notes to the accompanying Condensed Consolidated Financial Statements for the definition of segment net sales and operating profit.

Net Sales

Consolidated net sales for the three months ended March 31, 2017 were \$149,807, an increase of \$15,615, or 12%, compared to \$134,192 for the three months ended April 1, 2016. The increase from the prior year quarter was due primarily to very strong sales in the Fishing business in the current year quarter.

Net sales for the three months ended March 31, 2017 for the Fishing business were \$105,424, up \$14,431, or 16%, from \$90,993 during the second fiscal quarter of the prior year. The increase was driven primarily by growth in the Minn Kota® brand related to successful new product sales including sales of new electric steer trolling motors with redesigned i-Pilot and i-Pilot Link systems and the new Ultrex trolling motor. Additionally, successful new Humminbird® products in the HELIX series of fishfinders, further drove the increase over the prior year.

Net sales for the Camping business were \$11,375 for the quarter ended March 31, 2017, a decrease of \$241, or 2%, from the prior year net sales during the same period of \$11,616. An increase in government tent sales was more than offset by a decline in sales of consumer tents driven in large part by distribution challenges, retailer restructuring across the market and higher than normal pre-season customer inventory.

Net sales for the second quarter of fiscal 2017 for the Watercraft Recreation business were \$15,087, an increase of \$336, or 2%, compared to \$14,751 in the prior year. The increase was driven primarily by strong sales of the new Old Town® Predator PDL pedal-driven fishing kayak, particularly in the specialty retailer channel.

Diving net sales were \$18,026 for the three months ended March 31, 2017 versus \$17,060 for the three months ended April 1, 2016, an increase of \$966, or 6%. The increase was driven in part by sales of the new HYDROS PRO buoyancy compensator which began shipping during the fiscal 2017 first quarter. Unfavorable foreign currency translation negatively impacted Diving's sales by 2% versus the prior year's second fiscal quarter.

## JOHNSON OUTDOORS INC.

For the six months ended March 31, 2017, consolidated net sales increased 11% to \$243,536 compared to \$219,490 for the six months ended April 1, 2016. Increased sales in the Fishing segment were the primary driver of the improvement over the prior year period. Currency translation had less than a 1% impact on net sales in the current year to date period compared to the first half of the prior year.

Net sales for the six months ended March 31, 2017 for the Fishing business were \$172,495, up \$22,902, or 15%, from \$149,593 during the second fiscal quarter of the prior year. The increase was driven by growth in the Minn Kota® brand related to successful new product sales including sales of new electric steer trolling motors with redesigned i-Pilot and i-Pilot Link systems and the new Ultrex trolling motor.

Net sales for the Camping business were \$17,110 for the six months ended March 31, 2017, a decrease of \$820, or 5%, from the prior year net sales during the same period of \$17,930. A slow start to the camping season due to weather in key markets in the U.S. as well as distribution challenges and retailer restructuring across the market were the key drivers of the decline year over year.

Net sales for the first six months of fiscal 2017 for the Watercraft Recreation business were \$21,304, an increase of \$175, or 1%, compared to \$21,129 in the prior year period. Successful new product launches have helped overcome a softer paddling market than in recent years.

Diving net sales were \$32,919 for the six months ended March 31, 2017 versus \$31,352 for the six months ended April 1, 2016, an increase of \$1,567, or 5%. The increase was driven in part by sales of the new HYDROS PRO buoyancy compensator which began shipping during the fiscal 2017 first quarter. Unfavorable foreign currency translation negatively impacted Diving's sales by less than 1% versus the prior year's first six months.

### Cost of Sales

Cost of sales for the three months ended March 31, 2017 was \$84,894 compared to \$79,197 for the three months ended April 1, 2016. The increase year over year was driven entirely by higher sales volume in the current year quarter.

Cost of sales for the six months ended March 31, 2017 was \$142,058 compared to \$131,196 in the same period of the prior year. The increase year over year was driven primarily by higher sales volume and slight material and labor cost increases between periods.

### Gross Profit Margin

For the three months ended March 31, 2017, gross profit as a percentage of net sales was 43.3% compared to 41.0% in the three month period ended April 1, 2016. The increase in the gross profit margin was due primarily to improved product mix, moderate pricing increases, lower inventory obsolescence write-offs and improved efficiencies.

For the six months ended March 31, 2017, gross profit as a percentage of net sales was 41.7% compared to 40.2% in the six months ended April 1, 2016. The increase in the gross profit margin was due primarily to improved product mix, pricing increases and lower inventory obsolescence write-offs.

### Operating Expenses

Operating expenses were \$44,455 for the three months ended March 31, 2017 compared to \$39,857 for the three months ended April 1, 2016. The increase of \$4,598 between quarters was due primarily to higher sales volume related expenses between quarters, higher compensation costs and increased spending in research and development during the second quarter of fiscal 2017.

Operating expenses were \$80,548 for the six months ended March 31, 2017 compared to \$74,056 in the prior year six month period. The primary driver of the increase year over year was higher sales volume related expenses, higher compensation and health care costs and increased research and development spending in the current year period.

**JOHNSON OUTDOORS INC.**Operating Profit (Loss)

Operating profit on a consolidated basis for the three month period ended March 31, 2017 was \$20,458 compared to an operating profit of \$15,138 in the second quarter of the prior fiscal year. The improvement year over year was driven primarily by the increased sales volume between quarters and the other factors noted above.

Operating profit on a consolidated basis for the six months ended March 31, 2017 was \$20,930 compared to an operating profit of \$14,238 in the prior year to date period. The increase was driven primarily by the increased sales volume between periods and the other factors noted above.

Interest

For the three months ended March 31, 2017, interest expense was \$124 compared to \$297 in the three months ended April 1, 2016. The decrease in interest expense between quarters was due to a reduction in principal as a result of a reduced revolving credit balance and the \$7,068 prepayment of the Company's term loans during the first quarter of fiscal 2017.

For the six months ended March 31, 2017, interest expense was \$610 compared to \$487 in the six months ended April 1, 2016. The increase in interest expense year over year was due primarily to the write-off of deferred financing costs and a 3% pre-payment penalty triggered by the prepayment of the Company's term loans during the first quarter of 2017.

Interest income for each of the six month periods ended March 31, 2017 and January 1, 2016 was less than \$100.

Other (Income) Expense, net

Other income was \$1,494 for the three months ended March 31, 2017 compared to other expense of \$182 for the three months ended April 1, 2016. For the three months ended March 31, 2017, foreign currency exchange gains were \$686 compared to foreign currency exchange losses of \$243 for the three months ended April 1, 2016. Investment gains and earnings on the assets related to the Company's non-qualified deferred compensation plan were \$793 in the three month period ended March 31, 2017 compared to investment gains and earnings of \$41 in the three month period ended April 1, 2016.

Other income for the six months ended March 31, 2017 was \$1,440 compared to other income of \$381 for the six months ended April 1, 2016. For the six months ended March 31, 2017, foreign currency exchange gains were \$511 compared to gains of \$21 for the six months ended April 1, 2016. Net investment gains and earnings on the assets related to the Company's non-qualified deferred compensation plan were \$898 in the six month period ended March 31, 2017 compared to \$335 in the six month period ended April 1, 2016. Investment gains and losses on deferred compensation plan assets recognized in the accompanying Condensed Consolidated Statements of Operations in Other (income) expense, net are offset as deferred compensation expense in Operating expenses.

Income Tax (Benefit) Expense

The Company's provision for income taxes is based upon estimated annual effective tax rates in the tax jurisdictions in which the Company operates. The effective tax rates for the three and six month periods ended March 31, 2017 were approximately 36.1% and 17.3%, respectively, compared to 36.5% and 37.9%, respectively, in the corresponding period of the prior year.

The decrease in the Company's effective tax rate for the three months ended March 31, 2017 versus the prior year quarterly period was due primarily to variances in income for entities with a valuation allowance. The change in the Company's effective tax rate for the six month period ended March 31, 2017 versus the prior year period continues to be primarily due to the impact of a foreign tax credit net tax benefit of roughly \$4,200 generated by the repatriation of approximately \$22,000 to the U.S. from foreign jurisdictions in the first quarter of fiscal 2017.

Net Income

Net income for the three months ended March 31, 2017 was \$13,959, or \$1.39 per diluted common class A and B share, compared to net income of \$9,321, or \$0.93 per diluted common class A and B share, for the second quarter of the prior fiscal year.

**JOHNSON OUTDOORS INC.**

For the six months ended March 31, 2017, net income was \$18,015, or \$1.80 per diluted common share, compared to \$8,787, or \$0.88 per diluted common share, for the corresponding period of the prior year.

**Liquidity and Financial Condition**

Cash, net of debt, was \$24,360 as of March 31, 2017, compared to net cash of \$13,393 as of April 1, 2016. The Company's debt to total capitalization ratio was 2% as of March 31, 2017 and 15% as of April 1, 2016. The Company's total debt balance was \$5,000 as of March 31, 2017 compared to \$37,545 as of April 1, 2016. See "Note 11 – Indebtedness" in the notes to the Company's accompanying condensed consolidated financial statements for further discussion.

Accounts receivable, net of allowance for doubtful accounts, were \$122,386 as of March 31, 2017, an increase of \$19,600 compared to \$102,786 as of April 1, 2016. The increase was due in large part to the increase in sales for products sold in the Fishing segment year over year.

Inventories, net of inventory reserves, were \$74,858 as of March 31, 2017, a decrease of \$14,911, compared to \$89,769 as of April 1, 2016. The decrease in inventory was due in large part to decreases in Fishing inventory between these dates.

Accounts payable were \$39,069 at March 31, 2017 compared to \$40,966 as of April 1, 2016.

The Company's cash flows from operating, investing and financing activities, as reflected in the Company's accompanying Condensed Consolidated Statements of Cash Flows, are summarized in the following table:

<i>(thousands)</i>	Six Months Ended	
	March 31 2017	April 1 2016
Cash (used for) provided by:		
Operating activities	\$ (46,210)	\$ (35,495)
Investing activities	(5,194)	(10,858)
Financing activities	(4,816)	27,783
Effect of foreign currency rate changes on cash	(1,714)	349
Decrease in cash and cash equivalents	\$ (57,934)	\$ (18,221)

Operating Activities

Cash used for operations totaled \$46,210 for the six months ended March 31, 2017 compared with cash used for operations of \$35,495 during the corresponding period of the prior fiscal year. The increase in net income in the current year period was more than offset by changes in accounts receivable and deferred taxes between periods.

Amortization of deferred financing costs, depreciation and other amortization charges were \$6,573 for the six month period ended March 31, 2017 compared to \$5,711 for the corresponding period of the prior year. The increase over the prior year reflects the write-off of deferred financing costs related to the repayment of the Company's term loans during the first quarter of 2017.

Investing Activities

Cash used for investing activities totaled \$5,194 and \$10,858 for the six months ended March 31, 2017 and April 1, 2016, respectively. The prior year period included acquisitions of \$5,250. The remaining \$5,608 and the entire \$5,194 for the first six months of the current year consisted of cash usage for capital expenditures net of any proceeds from sales of property, plant and equipment. The Company's recurring investments are made primarily for software development and tooling for new products and enhancements on existing products. Any additional expenditures in fiscal 2017 are expected to be funded by working capital or existing credit facilities.

**JOHNSON OUTDOORS INC.*****Financing Activities***

Cash flows used for financing activities totaled \$4,816 for the six months ended March 31, 2017 compared to cash provided by financing activities of \$27,783 for the six month period ended January 1, 2016.

On October 24, 2016 the Company repaid its outstanding term loans with Ridgestone Bank totaling \$7,068. The early repayment of these loans resulted in payment of a 3% pre-payment penalty. The Company's term loans had a maturity date of September 29, 2029. The interest rate in effect on the term loans was 5.50% at the date of repayment.

On September 16, 2013, the Company and certain of its subsidiaries entered into a credit facility with PNC Bank National Association and certain other lenders. This credit facility consists of a Revolving Credit Agreement dated September 16, 2013 among the Company, certain of the Company's subsidiaries, PNC Bank National Association, as lender and as administrative agent, and the other lenders named therein (the "Revolving Credit Agreement" or "Revolver"). The Revolver has an expiration date of September 16, 2018 and provides for borrowing of up to an aggregate principal amount not to exceed \$90,000 with an accordion feature that gives the Company the option to increase the maximum seasonal financing availability subject to the conditions of the Revolving Credit Agreement and subject to the approval of the lenders. The Revolver imposes a seasonal borrowing limit such that borrowings may not exceed \$60,000 from the period June 30<sup>th</sup> through October 31<sup>st</sup> of each year under the agreement. Balances carried on the Revolving Credit Agreement of \$60,000 or less may be repaid at the Company's discretion at any time through the maturity date.

The interest rate on the Revolver is based on LIBOR plus an applicable margin which margin resets each quarter. The applicable margin ranges from 1.25% to 2.00% and is dependent on the Company's leverage ratio for the trailing twelve month period. The interest rate on the Revolver at March 31, 2017 and April 1, 2016 was approximately 2.2% and 1.7%, respectively.

The Revolver is secured with a first priority lien on working capital assets and certain patents and trademarks of the Company and its subsidiaries and on land, buildings, machinery and equipment of the Company's domestic subsidiaries. Under the terms of the Revolver, the Company is required to comply with certain financial and non-financial covenants. The Revolving Credit Agreement limits asset or stock acquisitions to no more than \$20,000 in the event that the Company's consolidated leverage ratio is greater than 2.5 times. No limits are imposed if the Company's consolidated leverage ratio is less than 2.5 times and the remaining borrowing availability under the Revolver is greater than \$10,000 at the time of the acquisition. The Revolving Credit Agreement limits the amount of restricted payments (primarily dividends and repurchases of common stock) made during each fiscal year. The Company may declare, and pay, dividends in accordance with historical practices, but in no event may the aggregate amount of all dividends or repurchases of common stock exceed \$10,000 in any fiscal year. The Revolving Credit Agreement restricts the Company's ability to incur additional debt and includes maximum leverage ratio and minimum interest coverage ratio covenants.

As of March 31, 2017 the Company held approximately \$22,430 of cash and cash equivalents in bank accounts in foreign taxing jurisdictions.

**Contractual Obligations and Off Balance Sheet Arrangements**

The Company has contractual obligations and commitments to make future payments under its existing credit facilities, including interest, operating leases and open purchase orders. The following schedule details these significant contractual obligations existing at March 31, 2017.

	Total	Less than 1 year	2-3 years	4-5 years	After 5 years
Long-term debt	\$ 5,000	\$ -	\$ 5,000	\$ -	\$ -
Operating lease obligations	25,109	3,029	9,617	7,858	4,605
Open purchase orders	74,079	74,079	-	-	-
Contractually obligated interest payments	356	116	240	-	-
<b>Total contractual obligations</b>	<b>\$ 104,544</b>	<b>\$ 77,224</b>	<b>\$ 14,857</b>	<b>\$ 7,858</b>	<b>\$ 4,605</b>

## JOHNSON OUTDOORS INC.

The Company utilizes letters of credit primarily as security for the payment of future claims under its workers compensation insurance. Letters of credit outstanding were approximately \$392 and \$680 at March 31, 2017 and April 1, 2016, respectively.

The Company anticipates making contributions of \$420 to its defined benefit pension plans during the remainder of fiscal 2017.

The Company has no other off-balance sheet arrangements.

### **Critical Accounting Policies and Estimates**

The Company's critical accounting policies and estimates are identified in the Company's Annual Report on Form 10-K for the fiscal year ending September 30, 2016 in *Management's Discussion and Analysis of Financial Condition and Results of Operations* under the heading "Critical Accounting Estimates." There were no significant changes to the Company's critical accounting policies and estimates during the six months ended March 31, 2017.

### **Item 3. Quantitative and Qualitative Disclosures about Market Risk**

The Company's exposure to market risk is limited to fluctuations in raw material commodity prices, interest rate fluctuations on borrowings under our secured credit facilities and foreign currency exchange rate risk associated with our foreign operations. The Company does not utilize financial instruments for trading purposes.

#### ***Foreign Exchange Risk***

The Company has significant foreign operations, for which the functional currencies are denominated primarily in euros, Swiss francs, Hong Kong dollars, Japanese yen and Canadian dollars. As the values of the currencies of the foreign countries in which the Company has operations increase or decrease relative to the U.S. dollar, the sales, expenses, profits, losses, assets and liabilities of the Company's foreign operations, as reported in the Company's consolidated financial statements, increase or decrease, accordingly. Approximately 15% of the Company's revenues for the six month period ended March 31, 2017 were denominated in currencies other than the U.S. dollar. Approximately 6% were denominated in euros, approximately 6% in Canadian dollars and approximately 2% in Hong Kong dollars, with the remaining revenues denominated in various other foreign currencies. Changes in foreign currency exchange rates can cause unexpected financial losses or cash flow needs. The Company may mitigate a portion of the fluctuations in certain foreign currencies through the use of foreign currency forward contracts. Foreign currency forward contracts enable the Company to lock in the foreign currency exchange rate to be paid or received for a fixed amount of currency at a specified date in the future. The Company may use such foreign currency forward contracts to mitigate the risk associated with changes in foreign currency exchange rates on financial instruments and known commitments, including commitments for inventory purchases, denominated in foreign currencies. As of March 31, 2017 and April 1, 2016, the Company held no foreign currency forward contracts.

#### ***Interest Rate Risk***

The Company operates in a seasonal business and experiences significant fluctuations in operating cash flow as working capital needs increase in advance of the Company's primary selling and cash generation season, and decline as accounts receivable are collected and cash is accumulated or debt is repaid. The Company is subject to interest rate risk on its seasonal working capital needs which are funded with short term floating rate debt.

#### ***Commodities***

Certain components used in the Company's products are exposed to commodity price changes. The Company manages this risk through instruments such as purchase orders and non-cancelable supply contracts. Primary commodity price exposures include costs associated with metals, resins and packaging materials.

**JOHNSON OUTDOORS INC.****Impact of Inflation**

The Company anticipates that changing costs of basic raw materials may impact future operating costs and, accordingly, the prices of its products. The Company is involved in continuing programs to mitigate the impact of cost increases through changes in product design and identification of sourcing and manufacturing efficiencies. Price increases and, in certain situations, price decreases are implemented for individual products, when appropriate.

The Company's results of operations and financial condition are presented based on historical cost. The Company does not believe that inflation has significantly affected its results of operations.

**Sensitivity to Changes in Value**

The estimates that follow are intended to measure the maximum potential fair value or earnings the Company could lose in one year from adverse changes in market interest rates. The calculations are not intended to represent actual losses in fair value or earnings that the Company expects to incur. The estimates do not consider favorable changes in market rates. The table below presents the estimated maximum potential loss in fair value and annual income before income taxes from a 100 basis point movement in interest rates on the Company's outstanding interest bearing debt at March 31, 2017:

(thousands)	Estimated Impact on	
	Fair Value	Income Before Income Taxes
Interest rate instruments	\$ -	\$ 50

**Item 4. Controls and Procedures**

The Company maintains disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act")) that are designed to ensure that information required to be disclosed in the Company's reports filed or submitted under the Exchange Act, is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms, and that the information required to be disclosed by the Company in reports that it files or submits under the Exchange Act is accumulated and communicated to its management, including its Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure. As of the end of the period covered by this report, the Company carried out an evaluation, under the supervision and with the participation of the Company's management, including the Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of the Company's disclosure controls and procedures. Based on this evaluation, the Company's Chief Executive Officer and Chief Financial Officer concluded that, as of the end of such period, the Company's disclosure controls and procedures were effective at reaching a level of reasonable assurance. It should be noted that in designing and evaluating the disclosure controls and procedures, management recognized that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and management necessarily was required to apply its judgment in evaluating the cost benefit relationship of possible controls and procedures. The Company has designed its disclosure controls and procedures to reach a level of reasonable assurance of achieving the desired control objectives.

There were no changes in the Company's internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) that occurred during the last fiscal quarter that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

JOHNSON OUTDOORS INC.

**PART II OTHER INFORMATION**

**Item 1. Legal Proceedings**

In the normal course of business, the Company may be involved in various legal proceedings from time to time. We do not believe we are currently involved in any claim or action the ultimate disposition of which would have a material adverse effect on our financial statements.

**Item 1A. Risk Factors**

There have been no material changes to the risk factors disclosed in our Form 10-K as filed with the Securities and Exchange Commission on December 13, 2016 with the Securities and Exchange Commission.

**Item 6. Exhibits**

See Exhibit Index to this Form 10-Q report.



**JOHNSON OUTDOORS INC.**

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Signatures Dated: May 5, 2017

JOHNSON OUTDOORS INC.

/s/ Helen P. Johnson-Leipold

Helen P. Johnson-Leipold  
Chairman and Chief Executive Officer  
(Principal Executive Officer)

/s/ David W. Johnson

David W. Johnson  
Vice President and Chief Financial Officer  
(Principal Financial and Accounting Officer)

## JOHNSON OUTDOORS INC.

## Exhibit Index to Quarterly Report on Form 10-Q

<u>Exhibit Number</u>	<u>Description</u>
<a href="#">31.1</a>	Certification by the Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
<a href="#">31.2</a>	Certification by the Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
<a href="#">32</a> <sup>(1)</sup>	Certification of Periodic Financial Report by the Chief Executive Officer and Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
101	The following materials from Johnson Outdoors Inc.'s Quarterly Report on Form 10-Q for the fiscal quarter ended March 31, 2017 formatted in XBRL (eXtensible Business Reporting Language) and furnished electronically herewith: (i) Condensed Consolidated Balance Sheets; (ii) Condensed Consolidated Statements of Operations; (iii) Condensed Consolidated Statements of Comprehensive Income (Loss); (iv) Condensed Consolidated Statements of Cash Flows; and (v) Notes to Condensed Consolidated Financial Statements.

(1) This certification is not "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or incorporated by reference into any filing under the Securities Act of 1933, as amended, or the Securities Exchange Act of 1934, as amended.

## Certification of Chief Executive Officer

## Pursuant to Section 302 of the Sarbanes-Oxley Act and Rule 13a-14(a) or 15d-14(a) under the Securities Exchange Act of 1934

I, Helen P. Johnson-Leipold, certify that:

- 1) I have reviewed this Quarterly Report on Form 10-Q of Johnson Outdoors Inc.;
- 2) Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3) Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4) The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5) The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 5, 2017

/s/ Helen P. Johnson-Leipold

Helen P. Johnson-Leipold

Chairman and Chief Executive Officer

---

## Certification of Chief Financial Officer

## Pursuant to Section 302 of the Sarbanes-Oxley Act and Rule 13a-14(a) or 15d-14(a) under the Securities Exchange Act of 1934

I, David W. Johnson, certify that:

- 1) I have reviewed this Quarterly Report on Form 10-Q of Johnson Outdoors Inc.;
- 2) Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3) Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4) The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5) The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 5, 2017

/s/ David W. Johnson

\_\_\_\_\_  
David W. Johnson  
Vice President and Chief Financial Officer  
Treasurer

---

**Written Statement of the Chairman and Chief Executive Officer****Pursuant to 18 U.S.C. Section 1350**

Solely for the purposes of complying with 18 U.S.C. Section 1350, I, the undersigned Chairman and Chief Executive Officer of Johnson Outdoors Inc. (the "Company"), hereby certify that the Quarterly Report on Form 10-Q of the Company for the quarter ended March 31, 2017 (the "Report") fully complies with the requirements of Section 13(a) of the Securities Exchange Act of 1934 and that information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ Helen P. Johnson-Leipold

---

Helen P. Johnson-Leipold  
Chairman and Chief Executive Officer  
May 5, 2017

**Written Statement of the Vice President and Chief Financial Officer****Pursuant to 18 U.S.C. Section 1350**

Solely for the purposes of complying with 18 U.S.C. Section 1350, I, the undersigned Vice President and Chief Financial Officer of Johnson Outdoors Inc. (the "Company"), hereby certify that the Quarterly Report on Form 10-Q of the Company for the quarter ended March 31, 2017 (the "Report") fully complies with the requirements of Section 13(a) of the Securities Exchange Act of 1934 and that information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ David W. Johnson

---

David W. Johnson  
Vice President and Chief Financial Officer  
Treasurer  
May 5, 2017

The above certifications are made solely for the purpose of 18 U.S.C. Section 1350, subject to the knowledge standard contained therein, and not for any other purpose.

---